

Ontario Securities Commission

Commission des valeurs mobilières de l'Ontario

22nd Floor 20 Queen Street West Toronto ON M5H 3S8

22e étage 20, rue queen ouest Toronto ON M5H 3S8

IN THE MATTER OF THE SECURITIES ACT R.S.O. 1990, c.S.5, as amended

- and -

IN THE MATTER OF

GROUND WEALTH INC., MICHELLE DUNK,
ADRION SMITH, JOEL WEBSTER, DOUGLAS DEBOER,
ARMADILLO ENERGY INC., ARMADILLO ENERGY, INC.,
and ARMADILLO ENERGY, LLC (aka ARMADILLO ENERGY LLC)

- and -

IN THE MATTER OF

A SETTLEMENT AGREEMENT BETWEEN STAFF OF THE ONTARIO SECURITIES COMMISSION and ADRION SMITH

PART I - INTRODUCTION

1. By Amended Notice of Hearing dated October 31, 2013, the Ontario Securities Commission (the "Commission") announced that it proposed to hold a hearing, pursuant to sections 127 and 127.1 of the *Securities Act*, R.S.O. 1990, c. S.5, as amended (the "Act"), to consider whether it is in the public interest to make orders, as specified therein, against Ground Wealth Inc. ("GWI"), Michelle Dunk ("Dunk"), Adrion Smith ("Smith"), Joel Webster

("Webster"), Douglas DeBoer ("DeBoer"), Armadillo Energy Inc. ("Armadillo Texas"), Armadillo Energy, Inc. ("Armadillo Nevada") and Armadillo Energy, LLC ("Armadillo Oklahoma") (collectively, the "Respondents"). The Amended Notice of Hearing was issued in connection with the allegations set out in the Amended Statement of Allegations of Staff of the Commission ("Staff") dated October 31, 2013.

- 2. On January 7, 2015, the Commission approved a Settlement Agreement between Staff and GWI, Dunk, DeBoer and Webster (the "January 7 Settlement"), and issued an order imposing sanctions on those respondents (the "Settled Respondents").
- 3. The Commission will issue a Notice of Hearing to announce that it will hold a hearing to consider whether, pursuant to section 127 of the Act, it is in the public interest for the Commission to approve this Settlement Agreement and to make certain orders in respect of Smith.

PART II – JOINT SETTLEMENT RECOMMENDATION

4. Staff agree to recommend settlement of the proceeding initiated by the Amended Notice of Hearing, dated October 31, 2013, against Smith (the "Proceeding") in accordance with the terms and conditions set out below. Smith consents to the making of an order in the form attached as Schedule "A," based on the facts set out below.

PART III – AGREED FACTS

- 5. Smith believes the facts set out in this agreement to be true and accurate.
- 6. Unless specifically stated to the contrary, the Agreed Facts set out in this Settlement Agreement concern events taking place from October 2010 through April 2011 (the "Material Time").

OVERVIEW

- 7. During the Material Time, without registration and without a prospectus, GWI traded and distributed partnership agreements that constituted securities to residents of Ontario and elsewhere in Canada (the "Partnership Agreements").
- 8. The Partnership Agreements were issued in the name of Armadillo Energy Inc. The Partnership Agreements entitled investors to the proceeds of the extraction and sale of oil from oil leases located in the State of Oklahoma, USA, and were securities as defined in the Act. The proceeds were to be paid monthly and were referred to as "Production Payments."
- 9. GWI sold approximately CDN \$5.3 million in Partnership Agreements to more than 130 members of the public in Canada (the "Purchasers"; the "Purchaser Funds").
- 10. Approximately CDN \$2.8 million of the Purchaser Funds were paid by 68 of the Purchasers who were Ontario residents.
- 11. GWI retained approximately 24% of the Purchaser Funds as a fee for the marketing and administration of the Partnership Agreements (the "GWI Marketing Fee").
- 12. No prospectus or preliminary prospectus was ever filed with the Commission in respect of the Partnership Agreements, nor was a prospectus receipt ever issued by the Director to qualify the sale of the Partnership Agreements. Other than Smith, who was not registered during the Material Time, none of the respondents has ever been registered with the Commission in any capacity.
- 13. The Partnership Agreements were not previously issued.

THE SETTLING RESPONDENT

Adrion Smith

- 14. Smith was a Director and the President of GWI during the Material Time and also identified himself as a "Managing Director" of the company.
- 15. Smith held and exercised co-signing authority with Dunk on bank accounts held by GWI in Ontario during the Material Time.
- 16. Smith was the 50% beneficial owner of GWI during the Material Time.
- 17. At different times between June 2008 and April 2010 Smith was registered with the Commission in the categories of Mutual Fund Dealer, Limited Market Dealer and Exempt Market Dealer with three different registrants.

THE SETTLED RESPONDENTS

Ground Wealth Inc.

- 18. GWI is a company incorporated under the laws of Ontario with its office in Cambridge, Ontario.
- 19. Dunk and Smith incorporated GWI, and during the Material Time were the only officers and directors of the company.
- 20. GWI has never been registered with the Commission in any capacity.
- 21. GWI's sole business during the Material Time was marketing the Partnership Agreements.

22. In the January 7 Settlement, GWI admitted to trading the Partnership Agreements without registration and distributing them without a prospectus, contrary to Ontario securities law and contrary to the public interest.

Michelle Dunk

- 23. Dunk was a resident of Ontario during the Material Time.
- 24. During the Material Time, Dunk was registered as a Director, the Vice-President, and the Secretary of GWI.
- 25. Dunk signed off on the majority of the completed Partnership Agreements as President and Chief Executive Officer of GWI.
- 26. Throughout the Material Time, Dunk was a co-signing authority with Smith on GWI's bank accounts in Ontario and exercised control over GWI's finances.
- 27. During the Material Time, Dunk was the other beneficial owner of GWI.
- 28. Dunk has never been registered with the Commission in any capacity.
- 29. In the January 7 Settlement, Dunk admitted to trading the Partnership Agreements without registration and distributing them without a prospectus, and that she acquiesced in GWI's breaches, all contrary to Ontario securities law and contrary to the public interest.

Douglas DeBoer

- 30. DeBoer was a resident of Ontario during the Material Time.
- 31. Some of the documents GWI and Armadillo provided to potential Purchasers for marketing purposes identified DeBoer as Armadillo Texas' Chief Financial Officer ("CFO") and Financial Director or Finance Director.

- 32. Although DeBoer was not formally registered as a director or officer of Armadillo during the Material Time, he acknowledges that he assisted in facilitating the business relationship between Armadillo (as defined below in paragraph 42) and GWI and that he acted in furtherance of the trades in the Partnership Agreements described herein.
- 33. DeBoer has never been registered with the Commission in any capacity.
- 34. In the January 7 Settlement, DeBoer admitted to acting in furtherance of trades in the Partnership Agreements without registration and acting in furtherance of the distribution of the Partnership Agreements without a prospectus, contrary to Ontario securities law and contrary to the public interest.

Joel Webster

- 35. At GWI, Webster held the titles of Sales Manager and Inside Sales Representative.
- 36. During part of the Material Time, Webster had signing authority for GWI's bank accounts in Ontario.
- 37. Webster has never been registered with the Commission in any capacity.
- 38. In the January 7 Settlement, Webster admitted to trading the Partnership Agreements without registration and distributing them without a prospectus, contrary to Ontario securities law and contrary to the public interest.

NON-SETTLING RESPONDENTS

The Armadillo Companies

- 39. Armadillo Texas is a company incorporated under the laws of the State of Texas.
- 40. Armadillo Nevada is a company incorporated under the laws of the State of Nevada.

- 41. Armadillo Oklahoma is a company incorporated under the laws of the State of Oklahoma.
- 42. The three Armadillo companies ("Armadillo") are engaged in the oil exploration and extraction business in Oklahoma and operated as a single enterprise during the Material Time.
- 43. Neither Armadillo Texas, Armadillo Nevada nor Armadillo Oklahoma has ever been registered with the Commission in any capacity.

The Partnership Agreements

44. GWI sold the Partnership Agreements in durations of seven, ten and fifteen years. There were also versions of the 10 and 15 years plans that included "reinvestment options." The terms of the Partnership Agreements were described in the Partnership Agreement itself, and in other documents, including materials entitled "Prospectus", "Corporate Review," and "Due Diligence Report," as well as a GWI corporate brochure (collectively, "the GWI Marketing Materials").

Acts in Furtherance of the Trading and Distribution of the Partnership Agreements

- 45. GWI marketed the Partnership Agreements through a group of contracted sales representatives (the "Sales Representatives").
- 46. The Sales Representatives were not registered with the Commission to trade in securities during the Material Time.
- 47. The Sales Representatives were managed and trained by Dunk, Webster and others.
- 48. Smith and others held meetings in which they trained the Sales Representatives and showed presentations on how to use spreadsheets and get sales leads, how to approach people and how to market themselves.

- 49. As part of the training of the Sales Representatives, during the Material Time, GWI held a retreat for the Sales Representatives at which presentations were made on sales training and motivational topics (the "GWI Retreat").
- 50. The Sales Representatives contacted friends, acquaintances and referrals for the purpose of selling the Partnership Agreements. They made presentations to prospective Purchasers in which they made use of the GWI Marketing Materials.
- 51. GWI hosted dinners at restaurants in the Guelph and Kitchener-Waterloo areas at which persons associated with GWI made marketing presentations to potential Purchasers (the "GWI Marketing Dinners").
- 52. At different times, Dunk, Webster and Smith attended the GWI Marketing Dinners.
- 53. Dunk and Webster made presentations to potential Purchasers about the Partnership Agreements at the GWI Marketing Dinners.
- 54. GWI flew prospective and existing Purchasers, including Ontario residents, together with Sales Representatives to the State of Oklahoma, where they received a tour of oil drilling operations. Dunk, Webster and Smith attended on such trips.
- 55. Dunk met with some of the prospective Purchasers who were being invited by the Sales Representatives to purchase Partnership Agreements. Some sales of Partnership Agreements were completed with the assistance of Dunk or Webster.
- 56. Webster supervised the completion of the Partnership Agreements with the Purchasers and also sold the Partnership Agreements himself.
- 57. Dunk and Webster both signed the completed Partnership Agreements on behalf of GWI.

- 58. After they had finalized their purchase of a Partnership Agreement, Purchasers were provided with a "Certificate of Ownership" (the "Armadillo Certificate").
- 59. Purchasers received their Armadillo Certificate from Armadillo together with a copy of their Partnership Agreement under cover of a letter welcoming them to Armadillo as "our partner" and signed by Paul Schuett ("Schuett"), who is named as the President of Armadillo Energy Inc. ("Armadillo Welcome Letter").
- 60. Smith engaged in the above acts in furtherance of trading for a business purpose, as defined in Ontario securities law.

Purchaser Funds

- 61. Upon purchasing a Partnership Agreement, Purchasers paid their funds directly to GWI.
- GWI deposited the Purchaser Funds into its own accounts. After deducting the 24% GWI Marketing Fee, GWI remitted the remainder of the Purchaser Funds to Armadillo. In this way, GWI obtained approximately \$1.3 million from the sale and distribution of the Partnership Agreements.
- 63. At different points during the Material Time, the cheques for the Production Payments were drawn on accounts in the names of Armadillo Texas, Armadillo Nevada and Armadillo Oklahoma.
- 64. Production Payment cheques were delivered to Purchasers by GWI on behalf of Armadillo together with a statement of the status of their holdings in the Partnership Agreements ("Armadillo Statement"). The Armadillo Statement was on GWI letterhead, but signed by Schuett.
- 65. Sales Representatives and GWI management who successfully sold Partnership Agreements to Purchasers were compensated by GWI in the amount of 5-12% of the value of each sale.

66. GWI's Marketing Materials did not disclose to Purchasers that commissions were paid on the sale of the Partnership Agreements.

Status of the Investment

- 67. During the Material Time Armadillo made Production Payments to the Purchasers totaling approximately CDN \$1M.
- 68. In December 2012, Armadillo and GWI delivered a letter to Purchasers advising that the oil extraction rate had declined more quickly than predicted. The same letter advised Purchasers that the company would have to be "restructured" and that future Production Payments would "initially be at a reduced rate."
- 69. In December 2013, a UK company called Fortis Admin Ltd. ("Fortis") sent correspondence to purchasers advising that it had "acquired the oil field interests of Armadillo and was holding them in trust for those who had invested in Armadillo." Fortis advised investors that it had already received funds from the company contracted to extract and sell the oil owned by the Purchasers, and was holding the funds in trust pending determination of the exact amounts owing to the individual Purchasers.
- 70. Staff is not able to determine when or if further Production Payments may be forthcoming on the Partnership Agreements.
- 71. As of December 10, 2014, some Purchasers had not received payments since September 2012.

Misleading Staff

72. On November 29, 2012, Smith was interviewed concerning the sale and distribution of the Partnership Agreements by GWI, himself and others. The examination was compelled pursuant to a summons issued by the Commission.

- 73. During the compelled examination, Staff questioned Smith about a \$20,000 cheque he had written to GWI and a further \$20,000 cheque written to Smith less than a month later from a person Staff believed to have invested in GWI through Smith and who was listed by GWI as having purchased \$20,000 in Partnership Agreements (the "Investor"). The memo line on the cheque to Smith was "GWI repayment / investment."
- 74. When asked about the transaction and his relationship to the Investor, Smith said he did not remember writing the cheque and did not know why he had written it. Smith misleadingly identified the Investor only as "a friend of mine" and failed to state that the Investor was in fact his wife.
- 75. When specifically asked if the Investor had invested in Armadillo, Smith falsely stated that "I don't know if she did or if she didn't." In fact, the \$20,000 payment from the Investor to Smith was a repayment for an earlier investment in Armadillo that he had made on behalf of his wife through GWI.

PART IV - CONDUCT CONTRARY TO THE ACT AND CONTRARY TO THE PUBLIC INTEREST

- 76. By virtue of the securities-related conduct described above, Smith admits that:
 - (a) During the Material Time, Smith engaged in or held himself out as engaging in the business of trading in securities without being registered to do so, in circumstances in which no exemption was available, contrary to s. 25(1) of the Act;
 - (b) During the Material Time, Smith distributed securities without a preliminary prospectus or a prospectus having been filed and receipts having been issued for them by the Director and without an exemption from the prospectus requirement, contrary to s. 53(1) of the Act;

- (c) During the Material Time, Smith, being a director and officer of GWI, did authorize, permit or acquiesce in the commission of the violations of sections 25 and 53 of the Act, as set out above, by GWI, contrary to section 129.2 of the Act; and,
- (d) On November 29, 2012, Smith made statements to Staff that, in a material respect and at the time and in light of the circumstances under which they were made, were misleading or untrue or did not state facts that were required to be stated or that were necessary to make the statements no misleading, contrary to section 122(1)(a) of the Act.
- 77. Smith admits and acknowledges that he acted contrary to the public interest by contravening Ontario securities law as set out in paragraph 76 above.

PART V – RESPONDENTS' POSITION

- 78. Smith requests that the settlement hearing panel consider the following mitigating circumstances:
 - (a) Smith has advised Staff that he is presently without the means to satisfy the financial terms arising from this Settlement Agreement and has provided Staff with evidence in support of his financial position.

PART VI - TERMS OF SETTLEMENT

- 79. Smith agrees to the terms of settlement listed below.
- 80. The Commission will make an order, pursuant to subsection 127(1) of the Act, that:
 - (a) the Settlement Agreement is approved;

- (b) trading and acquisition of any securities by Smith shall cease for a period of 8 years from the date of the approval of the Settlement Agreement, except that following full payment of the administrative penalty and costs orders made against him as a result of this Settlement Agreement, Smith shall be permitted to trade and acquire securities through a registrant for personal purposes in his own account, provided that he is not engaging in or holding himself out as engaging in the business of trading in securities, and provided Smith first notifies the registrant of these conditions by delivering to the registrant a copy of this order;
- (c) Smith is reprimanded;
- (d) Smith is prohibited for a period of 8 years from becoming or acting as a registrant, an investment fund manager or a promoter;
- (e) Smith is prohibited for a period of 8 years from becoming or acting as a director or officer of any issuer, registrant or investment fund manager;
- (f) Smith shall pay an administrative penalty of \$50,000 for his breaches of Ontario securities law in this matter; and,
- (g) Smith shall pay \$7,500 as investigation costs in this matter.
- 81. Any amounts paid to the Commission under the administrative penalty or disgorgement order in this matter shall be allocated to or for the benefit of third parties, or for use by the Commission for the purpose of educating investors or promoting or otherwise enhancing knowledge and information of persons regarding the operation of the securities and financial markets, in accordance with subsection 3.4(2)(b) of the Act.

PART VII - STAFF COMMITMENT

- 82. If this Settlement Agreement is approved by the Commission, Staff will not initiate any other proceeding under the Act against any Smith in relation to the facts set out in Part III herein, subject to the provisions of paragraph 83, below.
- 83. If this Settlement Agreement is approved by the Commission, and at any subsequent time Smith fails to comply with any of the terms of the Settlement Agreement, Staff reserve the right to bring proceedings under Ontario securities law against Smith based on, but not limited to, the facts set out in Part III herein as well as the breach of the Settlement Agreement.
- 84. The Commission remains entitled to bring any proceedings necessary to recover any amounts Smith is ordered to pay as a result of any order imposed pursuant to this agreement.

PART VIII - PROCEDURE FOR APPROVAL OF SETTLEMENT

- 85. Approval of this Settlement Agreement will be sought at a hearing of the Commission scheduled on a date to be determined by the Secretary to the Commission, or such other date as may be agreed to by Staff and Smith for the scheduling of the hearing to consider the Settlement Agreement.
- 86. Staff and the Smith agree that this Settlement Agreement will constitute the entirety of the agreed facts to be submitted at the settlement hearing regarding Smith's conduct in this matter, unless the parties agree that further facts should be submitted at the settlement hearing.
- 87. If this Settlement Agreement is approved by the Commission, Smith agrees to waive all rights to a full hearing, judicial review or appeal of this matter under the Act.
- 88. If this Settlement Agreement is approved by the Commission, neither Staff nor Smith will make any public statement that is inconsistent with this Settlement Agreement or inconsistent with any additional agreed facts submitted at the settlement hearing.

89. Whether or not this Settlement Agreement is approved by the Commission, Smith agrees that he will not, in any proceeding, refer to or rely upon this Settlement Agreement or the settlement negotiations as the basis of any attack on the Commission's jurisdiction, alleged bias or appearance of bias, alleged unfairness or any other remedies or challenges that may otherwise be available.

PART IX – DISCLOSURE OF SETTLEMENT AGREEMENT

- 90. If, for any reason whatsoever, this Settlement Agreement is not approved by the Commission or the order attached as Schedule "A" is not made by the Commission:
 - (a) this Settlement Agreement and its terms, including all settlement negotiations between Staff and Smith leading up to its presentation at the settlement hearing, shall be without prejudice to Staff and Smith; and
 - (b) Staff and Smith shall be entitled to all available proceedings, remedies and challenges, including proceeding to a hearing on the merits of the allegations in the Amended Notice of Hearing and Amended Statement of Allegations of Staff, unaffected by the Settlement Agreement or the settlement discussions and negotiations.
- 91. The terms of this Settlement Agreement will be treated as confidential by all parties hereto, but such obligations of confidentiality shall terminate upon commencement of the public hearing. The terms of the Settlement Agreement will be treated as confidential forever if the Settlement Agreement is not approved for any reason whatsoever by the Commission, except with the written consent of Smith and Staff or as may be required by law.

PART X - EXECUTION OF SETTLEMENT AGREEMENT

(a)	This Settlement Agreement may be signed in one or more counterparts, which together		
will constitute a binding agreement.			
(b)	A facsimile copy of any signature will be as effective as an original signature.		
Dated thi	s "22 nd " day of January, 2015.		
Dated this 22 day of varioury, 2013.			
STAFF OF THE ONTARIO SECURITIES COMMISSION			
"Tom Atkinson"			
Director, Enforcement Branch			
Ontario Securities Commission			
Signed in	the presence of:		
"Malind	la Norman''	"Adrion Smith"	
Witness		Adrion Carlos Smith	
Dated this "21st" day of January, 2015			

Schedule "A"



Ontario Securities Commission Commission des valeurs mobilières de l'Ontario

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IN THE MATTER OF THE SECURITIES ACT R.S.O. 1990, c.S.5, as amended

- and -

IN THE MATTER OF

GROUND WEALTH INC., MICHELLE DUNK, ADRION SMITH, JOEL WEBSTER, DOUGLAS DEBOER, ARMADILLO ENERGY INC., ARMADILLO ENERGY, INC., and ARMADILLO ENERGY, LLC (aka ARMADILLO ENERGY LLC)

- and -

IN THE MATTER OF

A SETTLEMENT AGREEMENT BETWEEN STAFF OF THE ONTARIO SECURITIES COMMISSION and ADRION SMITH

ORDER

WHEREAS on February 1, 2013, the Commission issued a Notice of Hearing pursuant to section 127 of the *Securities Act* (the "Act") in respect of Ground Wealth Inc. ("GWI"), Michelle Dunk ("Dunk"), Adrion Smith ("Smith"), Joel Webster ("Webster"), Douglas DeBoer ("DeBoer"), Armadillo Energy Inc. ("Armadillo Texas"), Armadillo Energy, Inc. ("Armadillo

Nevada") and Armadillo Energy, LLC ("Armadillo Oklahoma") (collectively, the "Respondents");

AND WHEREAS on October 31, 2013, Staff of the Commission filed an Amended Statement of Allegations;

AND WHEREAS on October 31, 2013, Staff of the Commission filed an Amended Notice of Hearing;

AND WHEREAS Smith entered into a Settlement Agreement dated January 22, 2015 (the "Settlement Agreement"), in relation to the matters set out in the Amended Statement of Allegations;

AND WHEREAS the Commission issued a Notice of Hearing dated January 22, 2015, setting out that it proposed to consider the Settlement Agreement;

UPON reviewing the Settlement Agreement, the Notice of Hearing and the Amended Statement of Allegations, and upon considering submissions from the Respondents and from Staff of the Commission;

AND WHEREAS the Commission is of the opinion that it is in the public interest to make this Order;

IT IS HEREBY ORDERED:

- 1. that the Settlement Agreement is hereby approved;
- 2. that, pursuant to s. 127(1)2 and s. 127(1)2.1 of the Act, trading and acquisition of any securities by Smith shall cease for a period of 8 years from the date of the approval of the Settlement Agreement, except that, following full payment of the administrative penalty and costs orders made against him as a result of this Settlement Agreement, Smith shall be permitted to trade and acquire securities through a registrant for personal purposes in his

19

own account, provided that he is not engaging in or holding himself out as engaging in the

business of trading in securities, and provided Smith first notifies the registrant of these

conditions by delivering to the registrant a copy of this order;

3. that, pursuant to s. 127(1)6 of the Act, Smith is reprimanded;

4. that, pursuant to s. 127(1)8.5 of the Act, Smith is prohibited for a period of 8 years from

becoming or acting as a registrant, an investment fund manager or a promoter;

5. that, pursuant to s. 127(1)8 Smith is prohibited for a period of 8 years from becoming or

acting as a director or officer of any issuer;

6. that, pursuant to s. 127(1)8.2, 127(1)8.3 and 127(1)8.4 of the Act, Smith is prohibited for a

period of 8 years from becoming or acting as an officer or director of a registrant or

investment fund manager;

7. that, pursuant to s. 127(1)9 of the Act, Smith shall pay an administrative penalty of \$50,000

for his breaches of Ontario securities law in this matter, to be allocated under section

3.4(2)(b) to or for the benefit of third parties, or for use by the Commission for the purpose

of educating investors or promoting or otherwise enhancing knowledge and information of

persons regarding the operation of the securities and financial markets;

8. that, pursuant to s. 127.1(1) of the Act, Smith shall pay \$7,500 as investigation costs in this

matter.

DATED at Toronto this _____ day of January, 2015.
